



Upcoming New Farmer Courses

University of Vermont Extension CENTER for SUSTAINABLE AGRICULTURE

TAKING STOCK

for farmers with 5 or more years experience managing an agricultural business

Once a farm business is established, new challenges arise. Chances are your original plan has required some adjustments along the way.

Farmers must find a business model that is sustainable both personally and financially. Farm businesses must adjust to shifts in the marketplace and changes in owners' lives. The need to relocate, the birth of a child, death of a loved one, ending of business relationships and forming of new alliances are reasons to reexamine how we manage our businesses and plan for the future.



Planning the next phase of your farm business

Taking Stock leads participants through a progress check on the farm business, allowing each individual to assess how their farm is supporting their personal, financial and business goals.

Topics include:

- re-visioning, updating the plan & setting new goals;
- instituting policies & procedures;
- cash management & investing in the business; and
- refining owner/manager roles & supervising employees.

Participants are expected to select a project that will help them achieve a goal within their business to work on during the course.



Each of the three, small-group class sessions will be held on farms and include a farm tour.

Dates & Times: March 13, 20, 27, 10 am - 3 pm

Location: On-Farm, Chittenden County

Instructor: Mary Peabody

Early registration: February 20, 2013, Cost: \$100.

Registration deadline: March 1, Cost: \$130

Learn more and register by clicking on "Classes" at www.uvm.edu/newfarmer

Questions? Email newfarmer@uvm.edu, or call 802-223-2389 or toll-free (in VT) 1-866-860-1382

Scholarship assistance is available for qualified individuals.

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